

## Revolutionizing HR Functions: How Artificial Intelligence Transforms Recruitment and Staffing for Optimal Efficiency

**Dr. Vidhu Gaur1**

Associate Professor, MDI Gurgaon.

[vidhu.gaur1983@gmail.com](mailto:vidhu.gaur1983@gmail.com)

**Dr. Avinash Kapoor**

Professor, MDI Gurgaon.

**Dr. Chinmaya Kulshrestha**

Associate Professor – Marketing, MDI Gurgaon.

### Abstract:

*The rapid integration of Artificial Intelligence (AI) into today's business landscape has fuelled both curiosity and significant advancements, solidifying its stature as a defining element of the 21st century. This empirical study was conceived to probe the causal links between the assimilation of Artificial Intelligence (AI) and the consequential outcomes within recruitment and staffing procedures in today's organizations. Given the relentless evolution of AI technology, the landscape is rife with opportunities to amplify both the efficiency and effectiveness of talent acquisition processes.*

*Utilizing a quantitative research approach, this investigation sourced data from a diverse array of organizations spanning multiple industries. The focal point was an assessment of the degree to which artificial intelligence (AI) has permeated recruitment processes and to subsequently explore the relationship between this AI incorporation and recruitment outcomes. Key metrics under scrutiny included the quality of recruited candidates, the duration required to fulfil vacancies, and the overarching efficacy of staffing initiatives.*

*The research unveiled telling insights. 'Attitude' towards AI was found to be a primary driver of its adoption in recruitment, suggesting that organizational perceptions about AI's potential benefits are more decisive than external societal pressures. Contrarily, subjective norms seemed to have a minimal influence on AI adoption decisions. Moreover, demographic intricacies, especially concerning education levels, hinted at deeper underlying dynamics affecting AI perspectives and its subsequent integration. Through this rigorous empirical lens, organizations can gain a profound understanding of the potential boons and challenges accompanying the integration of AI technology in recruitment and staffing, positioning them better in their strategic decision-making processes.*

**Keywords:** Artificial intelligence, human resource management, recruitment, staffing, technology, digital transformation

### Introduction

The role of Artificial Intelligence (AI) has become increasingly prominent in the field of human resources (HR), namely in the areas of recruitment and staffing, due to its dynamic and transformative nature. The use of artificial intelligence (AI) technologies within human resources (HR) operations is introducing a new era marked by unparalleled levels of effectiveness, accuracy, and ingenuity. This study paper aims to investigate the extensive and significant influence of artificial intelligence (AI) on human resources (HR) practices. It delves into the ways in which AI is transforming the methods that organizations employ to recruit, select, and retain their most important resource, which is talent. Through the utilization of machine learning algorithms, natural language processing, and data analytics, artificial intelligence (AI) has not only automated conventional human resources (HR) operations but has also facilitated the exploration of novel avenues in talent management.

The human resources (HR) department has historically occupied a critical position inside organizations, serving as a pivotal factor in their overall performance. Its primary responsibilities encompass the identification and recruitment of high-caliber individuals, as well as the creation of a conducive work environment that fosters employee

growth and development. Within this environment, artificial intelligence (AI) has emerged as a significant catalyst for facilitating transition. This enables human resources managers to effectively address the difficulties associated with discovering highly qualified individuals, reducing biases in the selection procedures, and improving the overall employee experience.

The HR functions have been significantly transformed by the integration of various technological advancements, such as applicant tracking systems (ATS), robotic process automation (RPA), social media recruitment, and information systems.

Artificial intellect (AI) refers to the technological application utilized to execute tasks that necessitate a certain level of intellect for successful completion. It pertains to a technologically advanced system that is capable of emulating human-like performance. The distinguishing features of AI, in comparison to conventional software, lie in its incorporation of high-speed computation, sophisticated algorithms, and substantial quantities of high-quality data. Artificial intelligence (AI) employs an algorithm that combines high-quality data and efficient computational services, leading to the emergence of a core outcome. Artificial intelligence (AI) offers enhanced stability and heightened precision to various common procedures. Artificial intelligence (AI) technologies have significant potential for enhancing several human resources (HR) tasks within organizations, including but not limited to recruitment, payroll management, self-service transactions, and access to rules and procedures. The collaboration between learning machines and people is resulting in the generation of a substantial volume of human resources (HR) data stored in the cloud. The integration of artificial intelligence (AI) technology facilitates an enhanced understanding of operational strategies.

### **Review of Literature**

In this age of rapid digitalization and technological evolution, organizations are compelled to evolve and revamp their core operations to sustain their relevance in a dynamic business milieu. The momentum towards digital transformation is palpable, with a notable global survey revealing that about 32% of its participants are deep into the trenches of steering their organizations towards enhanced adaptability and resilience (Trends et al., 2017).

Central to an organization's performance is its capacity to recruit and select the most fitting candidates. This domain has been profoundly reshaped by technological advancements. Charlier et al. (2017) emphasize that modern recruitment practices have seen a paradigm shift due to the influx of technology, particularly in the area of AI.

A groundbreaking facet of technological evolution is the confluence of Artificial Intelligence (AI) and Emotional Intelligence (EI). AI systems today are no longer confined to cold computation but have ventured into realms of emotional perception and comprehension. Such integrative systems leverage automated learning, cogent reasoning, and nuanced algorithms to discern human emotions with an Education of fidelity previously unattainable. These advances not only replicate human emotional intelligence but also inform directions, cognitive processes, and behavior in an adaptive manner, serving users with logical and empathetic decisions (Jain S, 2017).

AI's disruptive potential is evident in its transformation of mundane HR tasks. Activities like CV screening, automated messaging, and background verification which were historically manual and time-intensive, are now being effortlessly handled by AI, heralding an era where human involvement in rote tasks is minimal (Verma et al., 2019). The momentum is only gaining speed; as Rao P (2019) notes, the foreseeable future will witness a substantial segment of HR professionals channelling investments into predictive analytics, AI, and diverse automation strategies.

While the literature acknowledges the incremental role of AI in HR, there remains a dearth of holistic studies focusing on the broader, transformative influence of AI on recruitment and staffing. This presents a compelling need for a comprehensive exploration of "The Transformative Influence of Artificial Intelligence on Enhancing Recruitment and Staffing within HR Functions."

Artificial Intelligence (AI) comprises a diverse exhibits the technology that enable the system of computers to operate the task that are well associated with human knowledge and abilities as adoptive decision making. (Tambe et al., 2019, p. 16). The academic community has been engaged in a burgeoning discussion over different forms of AI digital tools and methodologies and their possible advantages for enterprises (Aouadni & Rebai, 2017; Castellacci & Viñas-Bardolet, 2019).

There has been a notable surge of interest in the academic community regarding the inclusion of Artificial Intelligence (AI) in the realm of Human Resource Management (HRM). Budhavar & Malik, 2020 and Buxman et al., 2019 stated that the development of AI has created in a reasonable amount of attention being directed towards this topic in esteemed HRM journals, as well as other relevant disciplines including Management in International level, technology in information, and general management. Consequently, scholarly investigations at the convergence of artificial intelligence and human resource management (HRM) have used a multidimension approach (Connelly et al., 2020).

However, the current body of work on AI-HRM lacks a comprehensive knowledge of how AI and related technologies might effectively address the challenges in HRM and its sub-functional domains. Furthermore, it is imperative to investigate the potential integration of AI-enabled Human Resource Management (HRM) operations with other operational duties in order to enhance organisational outcomes (Agrawal et al., 2017).

### Theoretical Framework

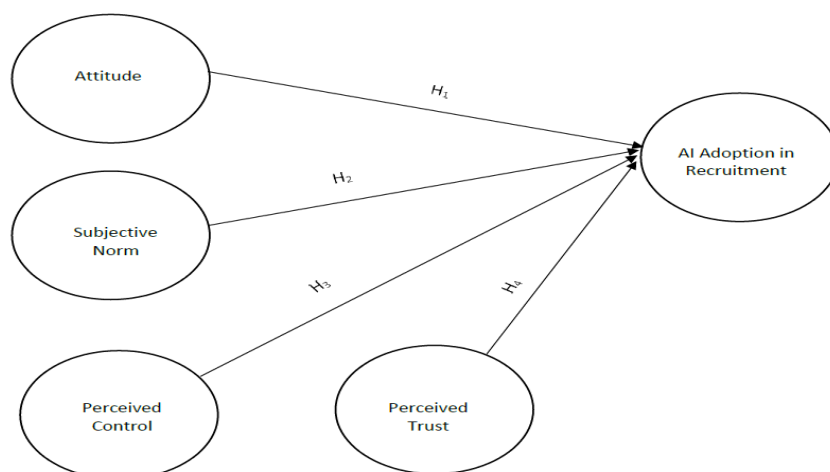
The TPB stands as an apt theoretical framework for this study, considering its emphasis on intentions, attitudes, subjective norms, and perceived behavioral control. In the context of HR's adaptation to AI, the theory can provide insights into:

1. **Attitudes:** HR professionals' beliefs and evaluations about the effectiveness and benefits of AI in recruitment.
2. **Subjective Norms:** The external pressures or influences prompting HR departments to adopt AI.
3. **Perceived Behavioral Control:** The perceived ease or challenges associated with integrating AI into HR functions.
4. **Perceived Trust in AI-Driven Recruitment:** Perceived Trust: Reflects HR professionals' level of confidence in AI-driven recruitment tools.

The inclusion of perceived trust enriches the TPB framework, offering a more holistic view of the factors that influence HR professionals' intentions and behaviors regarding the adoption of AI in recruitment. As Smith and Anderson (2018) elucidate, understanding this trust is crucial, as it can serve as both an enabler and a barrier to AI adoption in critical organizational functions.

By leveraging the TPB, the study can delve deeper into the underlying motivations, barriers, and influencers that shape how HR functions respond to and integrate AI in their recruitment and staffing processes.

### Theoretical Model of the Study



Note: Gender, Age and Education were used as the control variables.

**Methodology**

This study, grounded in primary data, sourced responses from 694 HR recruiters across India through a detailed questionnaire, employing a combination of purposive and snowball sampling techniques. Purposive sampling ensured that the initial respondents were well-versed in the integration of AI in recruitment, while snowball sampling expanded the respondent base, leveraging existing networks and recommendations. The diversity and size of the sample strengthen the representativeness and reliability of the findings. Due to the non-normality of the data, Partial Least Squares Structural Equation Modeling (PLS-SEM) was utilized for the analysis, enabling the exploration of complex multivariate relationships amidst non-normally distributed data, ensuring a comprehensive, and nuanced understanding of the AI's role in recruitment within varied organizational contexts.

**Empirical Analysis**

*Assessment of the measurement models*

We followed Hair et. al (2019) guidelines on reporting PLS-SEM results. The indicator variables of the study are reflective and assessment of reflective measurement model involves analysing indicator reliability, internal consistency ( $\rho_A$  and composite reliability), convergent validity (Average Variance Extracted; AVE) and discriminant validity (heterotrait-monotrait ratio of correlations; HTMT).

**Table 1: Indicator Loadings**

	<b>Item</b>	<b>Loading</b>
<b>Construct</b>		
<b>Attitude</b>	AT01	0.861
	AT02	0.911
	AT03	0.913
	AT04	0.928
	AT05	0.633
<b>Perceived Control</b>	PC01	0.874
	PC02	0.891
	PC03	0.861
	PC04	0.894
<b>Perceived Trust</b>	PT01	0.909
	PT02	0.903
	PT03	0.893
	PT04	0.9
<b>Subjective Norms</b>	SN01	0.889
	SN02	0.847
	SN03	0.886
	AI01	0.608

<b>AI Adoption</b>	AI02	0.872
	AI03	0.895
	AI04	0.891
	AI05	0.878

It can be seen from Table 1, that the values of all the indicator loadings (except two) are more than the critical value of 0.708 (Hair et. al, 2019), which proves that our reflective model provides adequate indicator reliability. Two items which had slightly smaller indicator loadings (> 0.60) had been retained in the study as it is considered acceptable since the AVE is more than 0.50 (Saari et. al, 2021). By ensuring indicator reliability it has been proved that the study constructs explain more than 50% of the indicators' variance.

**Table 2: Reliability and Validity**

<b>Constructs</b>	$\rho_A$	<b>Composite Reliability</b>	<b>Average Variance Extracted</b>
<b>Attitude</b>	0.92	0.931	0.733
<b>Perceived Control</b>	0.908	0.932	0.699
<b>Perceived Trust</b>	0.925	0.945	0.774
<b>Subjective Norm</b>	0.845	0.907	0.812
<b>AI Adoption</b>	0.885	0.919	0.764

Internal consistency of the reflective measurement model is ensured through  $\rho_A$  and composite reliability. It can be seen from Table 2 that the  $\rho_A$  and composite reliability value of all the constructs lie in between the threshold values of 0.70 and 0.95 (Hair et. al, 2019), which ensures the internal consistency reliability of the model. The Average Variance Extracted (AVE) assesses the convergent validity of our reflective constructs. The above table shows that the AVE of all the constructs exceed the critical value of 0.50 (Hair et. al, 2019).

**Table 3: Heterotrait-monotrait (HTMT) ratio of correlations**

	<b>Attitude</b>	<b>AI Adoption</b>	<b>Perceived Control</b>	<b>Perceived Trust</b>
<b>AI Adoption</b>	0.647			
<b>Perceived Control</b>	0.329	0.368		
<b>Perceived Trust</b>	0.371	0.550	0.404	
<b>Subjective Norm</b>	0.444	0.389	0.284	0.388

After ensuring the indicator reliability, internal consistency and convergent validity of our reflective model, the final step is to ensure the discriminant validity. It can be seen from Table 3, that all the HTMT values are below the cut-off value of 0.85 (Hair et. al, 2019), which establishes the discriminant validity of our reflective measurement model. ]

*Assessment of the Structural Model*

Hair et. al (2019) guidelines were followed to access the structural model results (Figure 2 and Table 4). Assessment of the structural model involves checking collinearity, size and significance of path coefficients, and the explanatory and predictive relevance of the model. It can be seen from Table 4, that collinearity issues are not significant as the inner VIF (Variance Inflation Factor) values are less than 5.

Next, we examined the relevance and significance of path coefficients. Among the predictor constructs, attitude ( $\beta = 0.444$ ) has the highest significant impact on the endogenous construct (AI Adoption), followed by perceived trust ( $\beta = 0.307$ ) and perceived control ( $\beta = 0.077$ ). Surprisingly, subjective norms ( $\beta = 0.023$ ) don't have any significant impact on the AI Adoption.

Age has significant positive impact on all the predictor constructs – attitude ( $\beta = 0.165$ ), perceived control ( $\beta = 0.313$ ), perceived trust ( $\beta = 0.244$ ) and subjective norm ( $\beta = 0.28$ ), but don't have any significant impact on the endogenous construct. Gender has significant positive impact on perceived control ( $\beta = 0.275$ ) and education has significant negative impact on all the predictor constructs – attitude ( $\beta = -0.175$ ), perceived control ( $\beta = -0.137$ ), perceived trust ( $\beta = -0.253$ ) and subjective norm ( $\beta = -0.585$ ). It could be noted that level of education has a significant negative impact on both endogenous as well as exogenous constructs. Hence, further study has to be done to analyse the moderating role of education on AI Adoption.

The  $R^2$  value of the endogenous construct (AI Adoption) is 0.457. Considering the number of predictor constructs, the  $R^2$  value of 0.457 is considered substantial in explaining the AI Adoption (Hair et. al, 2019). Further, the  $f^2$  (effect size) value shows that attitude ( $f^2 = 0.285$ ) has the largest effect size on AI Adoption, followed by perceived trust ( $f^2 = 0.133$ ).

To check the predictive relevance of the model,  $Q^2$  value has been calculated through blindfolding technique. The result gives a  $Q^2$  value of 0.3, which ensures that the model has medium to high predict relevance in explaining the AI Adoption in the recruitment process.

**Table 4: Structural Model Results**

Outcome	R Sq.	Predictor	Direct Paths & Hypotheses	B	CI	Sig. ?	$f^2$	VIF
Attitude	0.029	CV	Gender -> Attitude	0.079	[-0.07; 0.226]	No	0.002	4.133
		CV	Age -> Attitude	0.165	[0.044; 0.282]	Yes	0.01	2.887
		CV	Education -> Attitude	-0.175	[-0.29; -0.061]	Yes	0.014	2.246
Perceived Control	0.058	CV	Gender -> Perceived Control	0.275	[0.129; 0.418]	Yes	0.019	4.133
		CV	Age -> Perceived Control	0.313	[0.199; 0.424]	Yes	0.036	2.887
		CV	Education -> Perceived Control	-0.137	[-0.251; -0.024]	Yes	0.009	2.246

<b>Perceived Trust</b>	0.06	CV	Gender -> Perceived Trust	->	0.114	[-0.035; 0.263]	No	0.003	4.133
		CV	Age -> Perceived Trust	->	0.244	[0.145; 0.347]	Yes	0.022	2.887
		CV	Education -> Perceived Trust	->	-0.253	[- 0.375; -0.129]	Yes	0.03	2.246
<b>Subjective Norm</b>	0.198	CV	Gender -> Subjective Norm	->	-0.072	[-0.210; 0.065]	No	0.034	4.133
		CV	Age -> Subjective Norm	->	0.28	[0.161; 0.394]	Yes	0.034	2.887
		CV	Education -> Subjective Norm	->	-0.585	[-0.678; -0.492]	Yes	0.19	2.246
<b>AI Adoption</b>	0.457	AT	Attitude -> AI Adoption	->	AI 0.444	[0.372; 0.517]	Yes	0.285	1.275
		PC	Perceived Control -> AI Adoption	->	0.077	[0.004; 0.152]	Yes	0.009	1.247
		PT	Perceived Trust -> AI Adoption	->	0.307	[0.229; 0.383]	yes	0.133	1.307
		SN	Subjective Norm -> AI Adoption	->	0.023	[-0.046; 0.092]	No	0.001	1.479
		CV	Gender -> AI Adoption	->	AI -0.139	[-0.239; 0.041]	- Yes	0.008	4.237
		CV	Age -> AI Adoption	->	AI -0.051	[-0.142; 0.039]	No	0.002	3.066
		CV	Education -> AI Adoption	->	AI -0.113	[-0.199; 0.028]	- Yes	0.009	2.686

Note: CI = 95% bootstrap two-tailed confidence interval, CV = Control Variable, AT = Attitude, PC = Perceived Control, PT = Perceived Trust, SN = Subjective Norm, AI = AI Adoption.

## Discussion

The findings of the study reveal several important insights about AI adoption in the recruitment process. A critical observation is the significant influence of 'attitude' on AI adoption. This suggests that organizational attitudes, which might encompass beliefs about the efficiency, utility, and strategic advantage of AI, are primary drivers in the decision to integrate AI into recruitment processes. The large effect size ( $f^2$ ) further underlines the importance of this construct.

Contrastingly, subjective norms have an almost negligible impact on AI adoption. This might be an indication that external pressures or perceived social expectations are not decisive factors for organizations when deciding on AI implementation in their recruitment functions.

The role of demographics is noteworthy. While age demonstrates a significant positive impact on all predictor constructs, it does not directly affect AI adoption. This might imply that while older individuals may have formed positive attitudes or beliefs about AI, this might not directly translate into its adoption. The influence of gender and education on constructs offers an intriguing direction for further exploration. Specifically, the negative relationship between education level and both endogenous and exogenous constructs prompts questions. It's possible that higher educational levels might lead to increased scepticism or critical perspectives on AI.

## Conclusion

Our study, adhering to the guidelines by Hair et. al (2019), provides a comprehensive insight into the dynamics of AI adoption in the recruitment sector. The most salient conclusion is the pivotal role of attitude in determining the integration of AI in recruitment, emphasizing that internal organizational perspectives are more influential than external pressures or societal norms.

The significant impact of demographics, especially education, suggests the need for a more nuanced understanding of their role. Given the negative correlation between education level and AI adoption attitudes and behaviors, there's an emergent need to delve deeper into this relationship, perhaps considering the moderating role of education.

With an  $R^2$  value of 0.457, the model robustly explains AI adoption. The  $Q^2$  value reinforces the model's predictive relevance, suggesting it can serve as a reliable framework for organizations contemplating AI integration.

In the wake of accelerating technological advancements, understanding the nuances of AI adoption becomes critical. This study, while shedding light on many aspects, also underscores the need for continued exploration, especially focusing on the intricacies of demographics. It serves as both a foundation and a call to action for further research in this domain.

## References

1. Agrawal, A., Gans, J., & Goldfarb, A. (2017). What to expect from artificial intelligence. *MIT Sloan Management Review*, 58(3), 23-26. <http://mitsmr.com/2jZdf1Y>
2. Aouadni, I., & Rebai, A. (2017). Decision support system based on genetic algorithm and multi-criteria satisfaction analysis (MUSA) method for measuring job satisfaction. *Annals of Operations Research*, 256(1), 3–20. <https://doi.org/10.1007/s10479-016-2154-z>
3. Budhwar, P., & Malik, A. (2020). Call for papers for the special issue on Leveraging artificial and human intelligence through Human Resource Management. *Human Resource Management Review*. Retrieved June 24, 2020, from <https://www.journals.elsevier.com/human-resource-management-review/call-for-papers/leveraging-artificial-and-human-intelligence>.
4. Buxmann, P., Hess, T., & Thatcher, J. (2019). Call for papers, issue 1/2021. *Business & Information Systems Engineering*, 61(4), 545–547. <https://doi.org/10.1007/s12599-019-00606-2>.
5. Connelly, C. E., Fieseler, C., Černe, M., Giessner, S. R., & Wong, S. I. (2020). Working in the digitised economy: HRM theory & practice. *Human Resource Management Review*, 31(1), ahead-of-print. <https://doi.org/10.1016/j.hrmr.2020.100762>
6. Castellacci, F., & Viñas-Bardolet, C. (2019). Internet use and job satisfaction. *Computers in Human Behavior*, 90, 141–152. <https://doi.org/10.1016/j.chb.2018.09.001>



7. Charlier, R., & Kloppenburg, S. (2017). Artificial Intelligence in HR: a No-brainer. PwC. Available online: <http://www.pwc.nl/nl/assets/documents/artificial-intelligence-in-hr-a-no-brainer.pdf> (accessed on 10 October 2021).
8. Jain, S. (2017, January). Is artificial intelligence the next big thing in HR. In International Conference on innovative research in science, Technology and Management. Research Scholar, SMU.
9. Mehrotra, S., & Khanna, A. (2022). Recruitment through AI in selected Indian companies. *Metamorphosis*, 21(1), 31-39.
10. Meijerink, J. G., Boons, M., Keegan, A., & Marler, J. (2018). Call for papers for the special issue on Digitization and the transformation of human resource management. *International Journal of Human Resource Management*. <https://doi.org/10.1080/09585192.2018.1503845>
11. Rao, P. (2019). The future is now: The changing role of HR. Retrieved July, 6, 2020.
12. Tambe, P., Cappelli, P., & Yakubovich, V. (2019). Artificial intelligence in human resources management: Challenges and a path forward. *California Management Review*, 61(4), 15–42. <https://doi.org/10.1177/0008125619867910>
13. Trends, D. G. H. C. (2017). Rewriting the rules for the digital age. Deloitte Development LLC.
14. Verma, R., & Bandi, S. (2019). Artificial intelligence & human resource management in Indian IT sector. In Proceedings of 10th international conference on digital strategies for organizational success.