

Incorporating National Priorities in Strategic Planning and the Effect of Organizational Interventions in Higher Education Institutions

Dr. Harini Methuku, Scientific College of Design, Muscat, Oman

Abstract

Strategic planning is essential in higher education institutions (HEIs) to effectively navigate the challenges in today's academic environment. It plays a crucial role in institutions' development and contributes to achieving national priorities. This paper focuses on investigating the importance of strategic planning within HEIs, investigating challenges, and evaluating fundamental elements and exemplary practices. The paper highlights the importance of aligning an institutional strategic plan with its vision, mission, values, and objectives by considering internal and external factors that might impact the coming years. The significance of strong leadership, ongoing assessment, and active participation of internal and external stakeholders in developing and executing the plan was covered. The education sector plays a vital role in national development to achieve national goals, and its operations need to be harmonized. One of the structured approaches to defining long-term objectives is strategic planning, which formulates specific themes and strategies to achieve them. Organizational interventions are vital factors affecting an organization's functioning and its goal of achieving targets. Henceforth, strategic planning lays a pathway for achieving goals and promotes coordination and collaboration in effectively implementing long-term strategies. The proposed research framework was developed considering various organizational interventions that include internal and external collaborations by involving stakeholders, and it helps future studies to enhance institutional practices for improving strategic planning and its effectiveness.

Key Words: Higher Education Institutions, National Priorities, Organizational Interventions, Stakeholders, and Strategic Planning.

Introduction

Strategic planning is a fundamental aspect of all industries. It involves setting long-term goals by defining strategies and key performance indicators to achieve those goals. A clear understanding and investigation of internal and external environments and an approach or ability to adapt to changing global or national circumstances are vital to do this effectively. Recent technological advancements, globalization in the education sector and other sectors, and high-level involvement in societal (stakeholders) demands have led higher education institutions to face unprecedented challenges and opportunities to excel in the global educational market. In this, institutional strategic planning helps as a proactive framework by maintaining the resources needed to address the complexities of ensuring long-term sustainability and success in the competitive market (Masiero, E., 2018). This paper studies the critical role of the higher education sector as it is an integral part of societies and serves in the development of nations. It delves into the value of effective strategic planning with a strong sense of preparedness to sustain in the educational sector. Governments often set national visions/priorities in all nations to address political, economic, social, and technological challenges. HEIs' strategic plans must include and align with national priorities for effective contribution to the nation's development. This study focused on delving into the critical connection between national priorities and HEIs' strategic planning by emphasizing the engagement of stakeholders and collaborative alignment. On the other hand, organizational interventions such as relationships and exchanges within other organizations lead to conflict. These interactions must be carefully analyzed, including communication, collaborations, and other business agreements.

Literature Review

In the increasing business dynamics and global landscape, strategic planning is always key for a business organization seeking sustainable success. Several trends and recent literature in this perspective include:

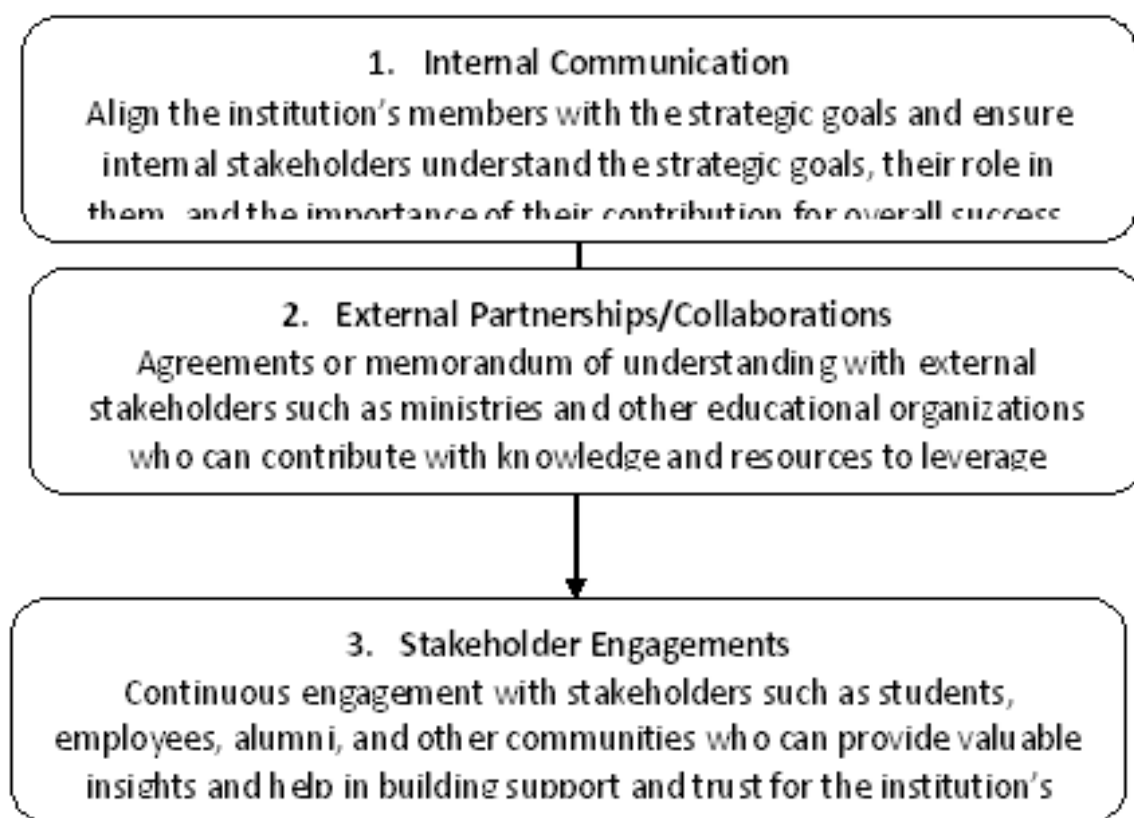
1. **Planning and quickness in adaptability:** A planning technique or a tool involves developing multiple future scenarios to anticipate opportunities and potential challenges. This is done by considering varied possibilities and developing robust, adaptable strategies (Hax & Majluf, 1991). In addition, traditional and rigid strategic plans are experienced as inadequate in a time of rapid technological advancements, geopolitical uncertainties, and economic shifts. Hence, organizations embrace agile approaches that allow them to quickly adapt to changing business environments and global challenges (Mulyaningsih et al., 2021).

2. **Stakeholder Involvement and Corporate Social Responsibility:** Engaging a wide range of internal and external stakeholders is vital for effective strategic planning. This allows organizations to build effective relationships and share value (Freeman, 1984). Further, the triple bottom line is a technique that emphasizes economic, environmental, and social sustainability. Organizations are enhancing their abilities to incorporate sustainability goals in strategic plans by recognizing the long-term benefits and effective business practices (Elkington, 1997).
3. **Leadership and Organizational Change:** Effective leadership in strategic planning is crucial for proper planning, development, and implementation. Leaders play important roles and are the champions of the overall strategic plan, communicating it to stakeholders and creating a culture of accountability and improvement (Mintzberg & Waters, 1985). This learning and continuous improvement culture is needed for all organizations to thrive in the rapidly changing global business environment. This involves communication, seeking feedback, experimentation with new ideas, and learning from successes and failures (Senge, 1990).
4. **Data-driven decision-making and use of Artificial Intelligence:** The use of vast data analytics in public domains gives easy access to strategic decision-making. Organizations use this data to better understand the approaches, customer behavior, political shifts, market trends, and competitor analysis, allowing them to make informed and evidence-based choices in the planning process (Davenport & Harris, 2007). However, shifts in technology with the use of artificial intelligence, such as machine learning and modeling technologies, are used in strategic planning processes. This shift in artificial intelligence helps forecast future outcomes, identify patterns, and allocate resources, leading to effective and efficient strategies (Kaplan & Haenlein, 2019).
5. **Digital Transformation and Innovation:** A well-designed digital strategy is essential for an organization's success in the digital age. This strategy includes a platform for studying customer experiences, leveraging digital technologies to develop innovative business models, and gaining a competitive advantage (Bharadwaj et al., 2013). Organizations are increasing their efforts to collaborate with external partners, such as research institutions, to foster start-ups and innovation-driven growth. These approaches support organizations in accessing new ideas, expertise, and technologies for innovation and growth (Chesbrough, 2003).

Companies always look forward to finding approaches to improving the quality of service, maintaining a reputation with customers, and gaining a competitive edge over other organizations. A strategic plan is an important tool in designing objectives that provides a framework to identify goals using appropriate approaches and assess internal and external environments to develop an apt plan that achieves the organization's purpose (George et al., 2019; Steiss, 2019). This concept of strategic planning has been widely used. It has been researched extensively in recent years because organizations have identified the importance of setting goals aligned with the institution's resources. This efficient planning supports investigating internal and external environments and issues affecting the organization's working capacity to offer high-level quality services and products (Priyambodo & Hasanah, 2021; Ghonim et al., 2022). Strategic planning includes knowing customer expectations, current market trends, technological advancements, competitive forces, and the organization's capabilities (Al-Muhrami et al., 2021; Annarelli et al., 2021; Pandey et al., 2020). By understanding the value of strategic business, organizations can develop a comprehensive document for their contribution to business and their ability to improve the quality of the services or products developed by the organization. Globalization has led to substantial attention to strategic planning and service quality due to their contribution and implications for the business. This led to extensive research in this area and illuminated significant use, intricate dynamics, and mechanisms that influence the quality of service (Zaid et al., 2020). The concepts of quality services and extensive research in strategic planning uncover and provide valuable insights to enhance services and design effective strategic planning (George et al., 2019; Li et al., 2021).

Research Framework

The framework incorporates mainly three key components that can impact strategic planning.



Research Questions

Based on the framework, the following research questions are studied:

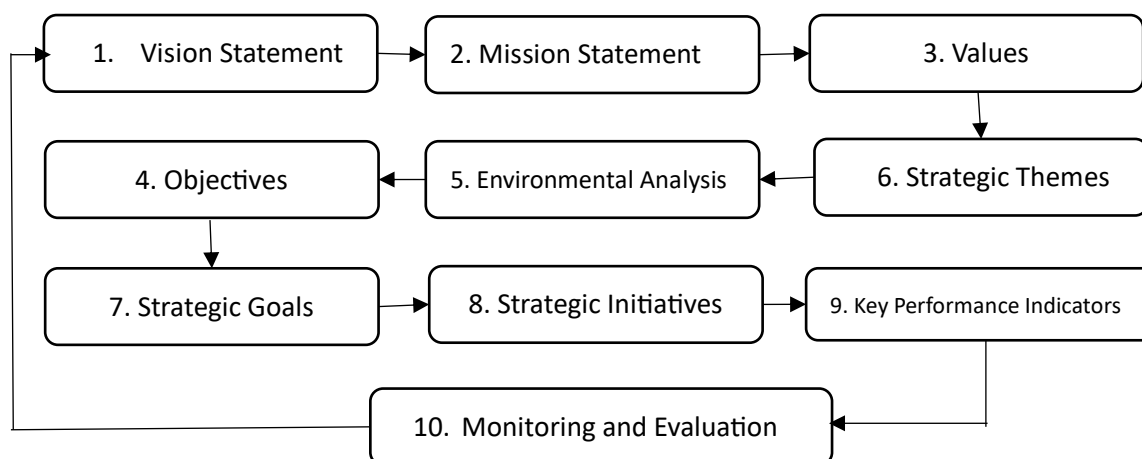
1. How does internal communication affect the quality of the development and implementation of the HEI's Strategic Plan?
2. What are the challenges and advantages of forming external collaborations/partnerships for an effective strategic plan?
3. How can a HEI effectively identify and involve stakeholders in strategic planning?
4. What are the best practices for managing organizational interventions in supporting successful strategic planning?

Strategic Planning Significance in HEIs

Strategic planning is an intended approach and a systematic process that defines an institution's themes, vision, mission, values, objectives, long-term goals, and strategies for achieving them over a set period. It is a roadmap/blueprint for resource allocation, decision-making, and the institution's approach to future development (Hofer & Schendel, 1978). For HEIs, it is important to set strategic planning in order to:

1. Resource Allocation helps HEIs prioritize resource allocation based on their long-term goals to ensure that available resources are used effectively and efficiently.
2. Stakeholder alignment in the strategic plan helps analyze and align the efforts of various stakeholders, such as owners, students, faculty, staff, alumni, ministries, and other community members, toward common goals.
3. A clear framework aligning with HEI's mission and objectives supports improved decision-making.
4. A well-designed and planned strategic plan enhances HEI's reputation, attracting high-quality students, faculty, and research involvement.
5. An effective strategic plan ensures HEIs' ability to adapt to changes proactively and face the competitive market due to the sudden advancements in their landscape, constantly evolving with the development of advanced technologies, shifts in market demands, and student demographics.

Ten Key Approaches for Effective Strategic Planning in HEIs



1. Vision Statement: A brief and clear statement describing the HEI's future.
2. Mission Statement: A clear statement that explains HEI's purpose.
3. Values: Identify the core values that guide HEI's attitudes and actions.
4. Objectives: Statements that explain future business results aligned with its long-term strategic goals.
5. Environmental Analysis: To analyze internal and external environments, specific tools such as SWOT (Strengths, Weaknesses, Opportunities, and Threats), PESTEL (Political, Economic, Social, Technological, Environmental, and Legal), or SKEPTIC (Socio-demographics, Competition, Environment and economics, Political and regulatory, Technology, Industry, and Customers) are used.
6. Strategic Themes: Portfolio-level HEIs' objectives that show competitive differentiation and advantage in decision-making to represent strategic intent.
7. Strategic Goals: Detailed points are aligned with the mission, vision, objectives, and strategic themes and are SMART (Specific, measurable, achievable, relevant, and time-bound).
8. Strategic Initiatives: An action plan detailing the plans to achieve strategic goals.
9. Key Performance Indicators: Identifying and implementing strategic initiatives with clearly defined resources to accomplish set strategies.
10. Monitoring and Evaluation: A regular process for reviewing progress through operational plans, evaluating outcomes periodically, and making adjustments as needed.

Role and Benefits of Aligning National Priorities with the HEI's Strategic Planning

1. **Identify National Priorities:** HEIs must study and analyze the national vision, relevant policies, and plans to identify their strategic plan priorities.
2. **Include in Environmental Analysis:** Study external factors, including national priorities, while categorizing the tool used for performing environmental analysis.
3. **Strategic Objectives and Goals:** Formulate objectives and goals that align with HEI's priorities and national priorities.
4. **Design Initiatives:** Develop specific initiatives while developing the HEI's strategic plan that directly involve relevant external stakeholders aware of the national priorities.
5. **Augmentation of National Competitiveness:** HEIs' focus on incorporating national priorities is crucial for national development and their contribution to providing a skilled workforce, high-level research, and innovation that enhances the nation's global competitiveness.
6. **Enhanced Resource Allocation:** Alignment with national priorities supports the nation in HEIs, ensuring that available resources are used effectively and efficiently and prioritizing the areas critical for the national development strategy.
7. **High-level Community Support and Trust:** HEIs' commitment to national priorities will boost community support and trust, increasing funds and other collaboration opportunities.

8. **Social Influence:** By incorporating societal needs identified as national priorities, the HEIs make a significant contribution to society, improving the quality of life in the nation and underlining the impact of strategic planning and its benefits to society.
9. **Culture of Entrepreneurship and Innovation:** To develop solutions to national challenges, support and encourage entrepreneurship and innovation practices among faculty, staff, students, and alumni.

Factors Affecting HEIs' Strategic Planning

1. Internal stakeholders' resistance to change makes it difficult for top management to implement new strategic initiatives.
2. A lack of adequate resources, such as financial, technological, and human resources, might hinder the effectiveness of the implementation phase of the set strategies.
3. The change in dynamics and complexity of the higher education environment can make it challenging, as anticipating future trends is highly challenging due to fast technological advancements.
4. Lack of leadership commitment or having a strong leader is a crucial driving force in strategic planning and in ensuring its effective implementation.
5. Balancing national priorities and HEIs' autonomy is important to maintain HEIs' distinctiveness.
6. HEIs' strategic plans' adaptability to national priorities may lead to a challenge because national priorities may evolve.
7. Building effective collaboration agreements between other HEIs, ministries, and the industrial sector is essential for successfully implementing the strategic plan.

Best Practices to Ensure Successful Strategic Planning

1. Involve all relevant internal and external stakeholders such as employees, students, alumni, ministries, community, and industries.
2. Communicate effectively with all internal and external stakeholders to ensure they understand their role and follow their responsibilities.
3. Use all available evidence-based information to make strategic decisions and track progress.
4. Provide training and support for implementation and allocate sufficient resources, mainly technology-driven pathways, to track the process.
5. Establish transparent communication channels with internal and external stakeholders.
6. Develop a quality culture by fostering a track of continuous improvement by doing periodic reviews.

Functional Inferences

The functional interpretations of this paper were emphasized so that HEI strategic plan developers could benefit from the study by identifying the importance of developing a culture of strategic planning with the involvement of broader-scale stakeholders. This culture shift will lead to efficiencies in resource allocation and enhanced commitment within the HEIs, which will improve the education sector and benefit students (Alshuhumiet al., 2024). This shift will also improve public services. In addition, the study strengthens the idea that having a well-designed strategic plan is the keystone for HEIs' commitment to the educational system in alignment with national priorities. This would be efficient by aligning human and material resources precisely by having a clear vision for educational service and effectively navigating the complexities of the shift in the modern academic landscape (Al-Refaeiet et al., 2023).

Conclusion

In the modern academic landscape, strategic planning is an essential roadmap for HEIs to analyze and navigate the complexities caused by technological advancements and understand national priorities in the education sector. By aligning HEI efforts with national priorities, HEIs can face competitiveness, enhance the quality of education, and eventually achieve long-term goals. This requires an effective strategic plan with strong leadership, stakeholder involvement and engagement, and a clear commitment to continuous improvement. This leads to HEIs' effective integration and careful planning to play a vital role in enhancing national competitiveness and addressing market challenges. Because strategic planning and organizational interventions are intertwined and influence the overall system, understanding the interplay between the two elements develops effective strategies to achieve set goals. The research framework in the paper provides a starting point for future investigation in this aspect and organizational management. However, with the increase in a dynamic and complex business environment, the HEI strategic planning process continues to evolve by leveraging information and technology, embracing ability, fostering a

culture of entrepreneurship and innovation, and prioritizing sustainability for developing and implementing an effective, long-term, successful strategic plan.

References

1. Al-Muhrami, M. A. S., Alawi, N. A., Alzubi, M., & Al-Refaei, A. A. A. (2021, June). Affecting the behavioral intention to use electronic banking services among users in Yemen: Using an Extension of the unified theory of acceptance and use of technology. In *2021 2nd International Conference on Smart Computing and Electronic Enterprise (ICSCEE)* (pp. 257-264). IEEE.
2. Annarelli, A., Battistella, C., Nonino, F., Parida, V., & Pessot, E. (2021). Literature review on digitalization capabilities: Co-citation analysis of antecedents, conceptualization, and consequences. *Technological Forecasting and Social Change*, 166, 120635.
3. Alshuhumi, S. R., Al-Hidabi, D. A., & Al-Refaei, A. A. A. (2024). Unveiling the behavioral nexus of innovative organizational culture: Identification and affective commitment of teachers in primary schools. *Journal of Human Behavior in the Social Environment*, 34(1), 130–152.
4. Al-Refaei, A. A. A., Ali, H. B. M., Ateeq, A. A., & Alzoraiki, M. (2023). An integrated mediating and moderating model to improve service quality through job involvement, job satisfaction, and organizational commitment. *Sustainability*, 15(10), 7978.
5. Bharadwaj, A., El Sawy, O. A., Pavlou, P. A., & Venkatraman, N. (2013). Digital business strategy: Toward a next-generation roadmap. *MIS Quarterly*, 37(1), 47-62.
6. Chesbrough, H. W. (2003). *Open innovation: The new imperative for creating and profiting from technology*. Harvard Business School Press.
7. Davenport, T. H., & Harris, J. G. (2007). *Competing on analytics: The new science of winning*. Harvard Business Press.
8. Elkington, J. (1997). *Cannibals with forks: The triple bottom line of 21st-century business*. Capstone Publishers.
9. Freeman, R. E. (1984). *Strategic management: A stakeholder approach*. Pitman Publishing.
10. George, B., Walker, R. M., & Monster, J. (2019). Does strategic planning improve organizational performance? A meta-analysis. *Public Administration Review*, 79(6), 810–819.
11. Ghonim, M. A., Khashaba, N. M., Al-Najaar, H. M., & Khashan, M. A. (2022). Strategic alignment and its impact on decision effectiveness: a comprehensive model. *International Journal of Emerging Markets*, 17(1), 198-218.
12. Hax, A. C., & Majluf, N. S. (1991). *The strategy concept and process: A pragmatic approach*. Prentice Hall.
13. Hofer, C. W., & Schendel, D. (1978). *Strategy formulation: Analytical concepts*. West Publishing Co.
14. Kaplan, A., & Haenlein, M. (2019). Artificial intelligence—A revolution in progress? *Business Horizons*, 62(1), 15-27.
15. Li, F., Lu, H., Hou, M., Cui, K., & Darbandi, M. (2021). Customer satisfaction with bank services: The role of cloud services, security, e-learning, and service quality. *Technology in Society*, 64, 101487.
16. Masiero, E. (2018). Accountability and narratives in historical settings. <https://core.ac.uk/download/186337919.pdf>
17. Mintzberg, H., & Waters, J. A. (1985). There are two strategies: deliberate and emergent. *Strategic Management Journal*, 6(3), 257-272.
18. Mulyaningsiha, D., Suharyanto, S., & Suryanto, E. (2021). The Impact of Strategic Planning, Strategic Thinking, and Strategic Agility on Competitive Advantage: Literature Review. *Allied Business Academies*.
19. Pandey, N., Nayal, P., & Rathore, A. S. (2020). Digital marketing for B2B organizations: structured literature review and future research directions. *Journal of Business & Industrial Marketing*, 35(7), 1191–1204.
20. Priyambodo, P., & Hasanah, E. (2021). Strategic planning for increasing the quality of education. *Nidhomul Haq: Jurnal Manajemen Pendidikan Islam*, 6(1), 109-126.
21. Senge, P. M. (1990). *The fifth discipline: The art and practice of the learning organization*. Doubleday/Currency.
22. Zaid, A. A., Arqawi, S. M., Mwais, R. M. A., Al Shobaki, M. J., & Abu-Naser, S. S. (2020). The impact of Total quality management and perceived service quality on patient satisfaction and behavior intention in Palestinian healthcare organizations. *Technology Reports of Kansai University*, 62(03), 221–232.