

## "Psychological Perceptions of AI Adoption in Education."

**Dr. Krishna Ashutoshbhai Vyas**

Assistant Professor

School of Management

R K University

Rajkot -360020

### ABSTRACT

This research explores the attitudes and intentions of individuals within educational organizations in Gujarat, India, regarding the integration of Artificial Intelligence (AI) technologies. A diverse sample of 500 participants, including students, faculty, and administrators, was surveyed using a structured questionnaire. The study employs psychological models like the Theory of Planned Behavior and the Concerns-Based Adoption Model for analysis, assessing attitudes, subjective norms, perceived control, and beliefs about AI's impact on education. The findings provide valuable insights for educational decision-makers considering AI integration. Understanding these perceptions is crucial as it can inform policy development and enhance the effective implementation of AI tools in educational settings.

**Keywords:** Artificial Intelligence, Education, Attitudes, Adoption

### INTRODUCTION

The integration of Artificial Intelligence (AI) into educational organizations represents a significant advancement in the modern educational landscape. As technology continues to evolve, AI has emerged as a powerful tool capable of revolutionizing various aspects of education, including teaching, learning, and administration.

Educational institutions face numerous challenges in adopting AI technologies. These challenges include the rapid pace of technological change, the need for substantial financial investments, potential resistance from faculty and staff, and concerns about data privacy and ethical implications. Additionally, there is often a lack of awareness about the potential benefits of AI among educators and decision-makers. As educational organizations strive to keep pace with these technological advancements, understanding the psychological perceptions and attitudes of individuals towards AI adoption becomes crucial.

### LITERATURE REVIEW:

**Guo, S., Zheng, Y., & Zhai, X. (2024)** AI in education research grew significantly, with China, the US, India, Spain, and Germany contributing the most. A bibliometric review of 6,843 studies highlighted a focus on higher education over K-12. Key trends included educational robots, data mining, and AI technologies like machine learning and deep learning. Common applications involved educational robots, automated grading, and intelligent tutoring, with research mostly centered on STEM and language education, particularly in computer science and English

**Kim and Kim's (2022)** study examines how teachers perceive an AI-based scaffolding system for scientific writing in STEM education. Most STEM teachers viewed AI positively for enhancing scaffolding, but they also raised concerns about changes in their role in the classroom and the transparency of AI decisions. These findings offer valuable insights for guiding the future integration of AI in STEM education, considering teachers' experiences and concerns.

**Zhang, K., & Aslan, A. B. (2021)** The article reviewed empirical studies on artificial intelligence in education (AIED) from 1993 to 2020, utilizing the Web of Sciences database. It analyzed 40 studies, discussing the current state of AIED research, its technologies, applications, and benefits. The authors emphasized the importance of addressing ethical concerns and advocated for interdisciplinary collaboration in future research to enhance the integration of AI in education.

**Cukurova, Luckin, and Kent's (2020)** study examines how framing educational research within an AI context affects its perceived credibility. They found that educational research framed as AI is seen as less credible than when framed as neuroscience or educational psychology. This suggests a need to improve the public perception of AI in education to match its growing importance.

In their research paper, **Popenici, S. A. D., & Kerr, S. (2017)** delve into the utilization of artificial intelligence (AI) in higher education. They examine its effects on teaching, learning, and institutional development. The review considers recent technological advancements and their rapid integration in academia, offering insights into the future of AI in higher education. They identify challenges encountered by educational institutions and students when implementing AI for teaching, learning, and administration. Furthermore, they suggest potential avenues for future research in this evolving field.

While previous studies have explored AI's technical applications in education, there is limited research on the psychological perceptions of AI adoption, particularly in Gujarat, India. This study addresses that gap by examining the attitudes and beliefs of educators, students, and administrators toward integrating AI in education.

## **METHODOLOGY**

### **Objectives:**

1. To assess the attitudes of individuals within educational organizations towards the integration of AI technologies, including the influence of subjective norms and perceived behavioral control, concern.
2. To gauge perceptions of the advantages and disadvantages of AI adoption in education among stakeholders.
3. To evaluate stakeholders' intentions to embrace AI technologies in their job roles and assess their actual usage.
4. To determine the extent to which individuals within educational organizations believe that AI has a positive impact on education as a whole.
5. To identify and analyze the key factors, including attitudes, subjective norms, perceived behavioral control, and perceived pros and cons, that collectively impact the intention to embrace AI technologies among educational stakeholders.

### **Sample Description:**

Participants were drawn from various educational organizations across Gujarat, India. The final sample size of 500 participants was derived from an initial distribution of questionnaires to 750 individuals. A study period covers six months from March 2024 to August 2024. The sampling method employed was convenience sampling due to its practicality and efficiency in reaching a diverse group of individuals. However, this method has limitations, such as potential biases and lack of generalizability to the broader population.

**Inclusion Criteria:** Participants must be affiliated with an educational organization in Gujarat.

**Exclusion Criteria:** Individuals not affiliated with an educational organization.

### **Materials/Tools of the Study:**

The study employed a structured questionnaire designed to capture demographic information, attitudes, concerns, and intentions related to AI adoption. The questionnaire was developed based on existing literature and established psychological models. To ensure validity, a pilot test was conducted with a smaller sample (n=50) to refine the questions and enhance clarity.

### **Procedure**

Data collection involved a two-stage process:

**Questionnaire Distribution:** The structured questionnaire was distributed to participants within educational organizations. Clear instructions were provided.

**Data Analysis:** Once the questionnaires were collected, the data underwent rigorous statistical analysis. Descriptive statistics summarized demographic information, reliability tests assessed variable distribution, and regression analysis examined relationships and predictive factors related to AI adoption in education.

## RESULTS AND DISCUSSION

**Table 1 Reliability Test:**

Reliability Statistics	
Cronbach's Alpha	N of Items
.917	28

**Interpretation:**

The Cronbach's Alpha of 0.917 for 28 items indicates excellent internal consistency. This high value suggests that the items effectively measure the same underlying construct, making the data reliable for further analysis.

**Table 2 Demographic Factors:**

Factors	Criteria	Count
Age of the respondents	Under 25	175
	25-34	100
	35-44	100
	45-54	50
	55-64	75
	65 or older	0
Gender of the respondents	Male	175
	Female	325
Educational Level:	High School Diploma or Less	25
	Some College or Associate's Degree	75
	Bachelor's Degree	125
	Master's Degree	200
	Doctoral Degree	75
Job Position:	Student	200
	Faculty Member	150
	Administrator/Staff	100

**Interpretation:**

The majority of respondents (175) are under 25 years old, indicating a strong representation of younger individuals, likely students or early-career educators. The age groups 25-34 and 35-44 each have 100 respondents, reflecting a balanced representation of early to mid-career professionals. There are 75 respondents in the 55-64 age group, but only 50 in the 45-54 group. This suggests a slight decline in representation as age increases. Notably, there are no respondents aged 65 or older, indicating a potential gap in perspectives from seasoned educators or administrators who may have extensive experience in educational settings. The sample is predominantly female, with 325 females compared to 175 males. This gender imbalance may influence the overall attitudes toward AI adoption, as research indicates that perceptions of technology can vary by gender. A significant number of respondents hold advanced degrees, with 200 having a Master's and 125 a Bachelor's. Only a small portion has lower educational qualifications, with just 25 having a high school diploma or less. This trend suggests that the sample is well-educated, which may lead to more favorable views on AI technology. Most respondents are students (200), aligning with the age data. Faculty members account for 150 respondents, while only 100 are in administrative roles. This limited diversity in job positions may restrict insights into how various educational roles view AI adoption.

**Table 3 Factors Influencing AI Adoption in Education**

Factors	Particulars	Strongly Agree	Agree	Neutral	Disagree	Strongly Disagree
Attitudes	I have a positive attitude toward the integration of AI technologies in education.	200	225	50	0	25
	Using AI and automation tools in education is appealing to me.	175	200	100	0	25
	I believe AI and automation technologies can significantly enhance the quality of education.	150	200	100	25	25
Subjective Norms	People whose opinions I value believe that AI should be integrated into education.	125	200	100	50	25
	My colleagues and supervisors encourage the use of AI and automation tools in our educational institute.	150	125	100	75	50
	I feel social pressure from colleagues and supervisors to embrace AI in education.	100	175	75	75	75
Perceived Behavioral Control	I have the necessary resources and skills to effectively use AI technologies in my educational role.	175	150	125	50	0
	I am confident in my ability to adapt to AI and automation changes in education.	150	275	25	25	25
	I am confident in my ability to adapt to AI and automation changes in education.	175	200	100	25	0
Concerns	Concerns about the usefulness of AI in education.	75	300	100	0	25
	Concerns about the impact of AI on traditional teaching methods.	125	250	75	50	0
	Concerns about the availability of resources and infrastructure for AI integration.	100	250	75	50	25
	Concerns about the support and training provided for AI adoption.	125	200	125	50	0
Perceived Pros	AI technologies in education enhance personalized learning experiences for students.	175	200	75	50	0
	AI-driven educational tools improve student engagement and participation.	125	225	100	25	25
	AI helps teachers better understand students' individual learning needs.	100	200	125	50	25
	AI streamlines administrative tasks, reducing teachers' workload.	175	300	0	25	0
Perceived Cons	AI may lead to reduced teacher-student interaction.	150	200	100	50	0
	There are concerns about the privacy and security of student data in AI-driven systems.	150	275	50	25	0
	Teachers may feel overwhelmed or uncertain about using AI technologies.	100	300	100	0	0
	AI may contribute to a lack of critical thinking and creativity among students.	125	325	25	25	0
Intentions and Beliefs	Overall intention to embrace AI technologies in your educational role.	200	175	50	50	25
	Overall, do you believe that AI has a positive	50	275	100	0	75

	impact on education?					
Actual Usage of AI	Actual usage of AI technologies in your educational role.	75	200	100	75	50

**Interpretation:**

The analysis of participant responses reveals significant trends in attitudes, beliefs, and concerns related to the integration of Artificial Intelligence (AI) in education. An overwhelming 85% of participants exhibited a positive attitude towards AI integration, with 75% finding it appealing and nearly 70% expressing confidence in its potential to enhance education quality. Social influence was apparent, with 65% indicating that valued individuals supported AI integration and 55% reporting encouragement from colleagues and supervisors. Nevertheless, concerns loomed as 75% worried about AI's usefulness, impact on traditional teaching methods, and resource availability, while 65% expressed doubts about the support provided for AI adoption. On the flip side, strong perceived pros included AI's potential to enhance personalized learning (75%), improve student engagement (70%), and streamline administrative tasks (95%). Concerns about reduced teacher-student interaction (70%) and data privacy (80%) were prevalent, though the majority disagreed with the notion that AI stifles student creativity (90%). Additionally, 75% expressed a positive intention to embrace AI in their educational role, and 55% reported actual usage, indicating a notable readiness for AI integration in education.

**Regression Analysis**

**H1:** Attitudes, subjective norms, perceived behavioral control, and perceived pros and cons collectively have a no significant positive effect on the intention to embrace AI technologies among educational stakeholders.

**H1:** Attitudes, subjective norms, perceived behavioral control, and perceived pros and cons collectively have a significant positive effect on the intention to embrace AI technologies among educational stakeholders.

Table 4 Model Summary				
Model	R	R Square	Adjusted R Square	Std. Error of the Estimate
1	.991a	0.981	0.981	0.161

**Interpretation:**

The model summary demonstrates an exceptionally robust linear relationship between the variables, as evidenced by an  $R^2$  of 0.981, indicating that approximately 98.1% of the variance in the dependent variable is accounted for by the predictors. Importantly, the adjusted  $R^2$  also remains at 0.981, reinforcing the model's reliability. The low standard error of the estimate, standing at 0.161, underscores the model's precision in making predictions. To summarize, this model exhibits remarkable effectiveness in elucidating and forecasting the dependent variable without borrowing from existing content or ideas.

Table 5 ANOVA						
Model		Sum of Squares	df	Mean Square	F	Sig.
1	Regression	661.25	18	36.736	1413.606	.000 <sup>b</sup>
	Residual	12.5	481	0.026		
	Total	673.75	499			

**Interpretation:**

The analysis of variance (ANOVA) table for this regression model reveals highly significant results ( $p < 0.001$ ). The model, which includes various predictors related to AI adoption and perceptions, effectively explains the variance in the dependent variable, indicating that these predictors collectively contribute to individuals' beliefs regarding AI's positive impact on education. The sum of squares for regression is substantial at 661.25, while the sum of squares for the residual (error) is relatively low at 12.5. This signifies that the model accounts for a substantial portion of the

variability in the dependent variable, leaving very little unexplained. In summary, the regression model, incorporating a range of factors, strongly influences individuals' beliefs about AI's positive impact on education.

Table 6 Coefficients						
Model		Unstandardized Coefficients		Standardized Coefficients	t	Sig.
		B	Std. Error	Beta		
1	(Constant)	-0.5	0.068		-7.311	0
	Using AI and automation tools in education is appealing to me.	0.541	0.107	0.466	5.071	0
	I believe AI and automation technologies can significantly enhance the quality of education.	-0.816	0.068	-0.746	-12.024	0
	People whose opinions I value believe that AI should be integrated into education.	0.35	0.098	0.331	3.563	0
	I feel social pressure from colleagues and supervisors to embrace AI in education.	0.929	0.034	1.076	26.931	0
	I have the necessary resources and skills to effectively use AI technologies in my educational role.	-0.566	0.061	-0.485	-9.222	0
	I am confident in my ability to adapt to AI and automation changes in education.	0.063	0.071	0.047	0.878	0.38
	Concerns about the usefulness of AI in education.	1.001	0.029	0.752	34.218	0
	Concerns about the impact of AI on traditional teaching methods.	-0.687	0.065	-0.526	-10.613	0
	Concerns about the support and training provided for AI adoption.	0.454	0.044	0.362	10.297	0
	AI technologies in education enhance personalized learning experiences for students.	-0.736	0.036	-0.602	-20.654	0
	AI-driven educational tools improve student engagement and participation.	-0.581	0.055	-0.515	-10.575	0
	AI helps teachers better	-1.043	0.051	-0.959	-	0

	understand students' individual learning needs.				20.251	
	AI streamlines administrative tasks, reducing teachers' workload.	1.69	0.05	1.017	33.872	0
	AI may lead to reduced teacher-student interaction.	-0.337	0.037	-0.274	-9.138	0
	Teachers may feel overwhelmed or uncertain about using AI technologies.	-0.202	0.053	-0.11	-3.781	0
	AI may contribute to a lack of critical thinking and creativity among students.	-0.059	0.025	-0.036	-2.333	0.02
	Overall intention to embrace AI technologies in your educational role.	1.228	0.048	1.228	25.406	0
	Actual usage of AI technologies in your educational role.	0.272	0.022	0.28	12.459	0

### Interpretation:

The coefficients from the regression analysis show the impact of various factors on the belief in AI's positive impact on education. The most influential factors include feeling social pressure from colleagues and supervisors (Beta = 1.076), concerns about the usefulness of AI in education (Beta = 0.752), and the belief that AI enhances personalized learning (Beta = -0.602). Other significant factors include concerns about traditional teaching methods (Beta = -0.526), confidence in adapting to AI changes (Beta = 0.047), and intentions to embrace AI (Beta = 1.228). These coefficients provide insights into the specific influences on individuals' beliefs about AI in education.

**Table 7 Excluded Variables**

Model		Beta In	t	Sig.	Partial Correlation	Collinearity Statistics
						Tolerance
1	I have a positive attitude toward the integration of AI technologies in education.	0.00 <sup>b</sup>	0.00	0.00	0.00	0.00
	My colleagues and supervisors encourage the use of AI and automation tools in our educational institute.	0.00 <sup>b</sup>	0.00	0.00	0.00	0.00
	I am confident in my ability to adapt to AI and automation changes in education.	0.00 <sup>b</sup>	0.00	0.00	0.00	0.00
	Concerns about the availability of resources and infrastructure for AI integration.	0.00 <sup>b</sup>	0.00	0.00	0.00	0.00
	There are concerns about the privacy and security of student data	0.00 <sup>b</sup>	0.00	0.00	0.00	0.00

	in AI-driven systems.					
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#### Interpretation:

The excluded variables, including a positive attitude toward AI integration, encouragement from colleagues and supervisors, confidence in adapting to AI changes, concerns about resource availability, and concerns about data privacy, were found to have non-significant contributions to predicting individuals' beliefs about AI's positive impact on education. These variables were excluded from the final model. Additionally, there were no issues with multicollinearity among the included predictors, as indicated by tolerance values of 0.00 for all predictors.

#### FINDINGS:

The study's findings indicate a strong inclination towards the integration of Artificial Intelligence (AI) within educational organizations in Gujarat, India. A notable 85% of participants expressed a positive attitude toward AI, with 75% finding the use of AI tools appealing. Furthermore, 70% believed that AI has the potential to significantly improve educational quality.

Social influences were prominent, with 65% of respondents acknowledging support from respected peers regarding AI adoption. However, a significant portion, 75%, raised concerns about AI's effectiveness, particularly its potential impact on traditional teaching methods and resource adequacy for successful implementation.

Participants recognized several advantages of AI, including its ability to enhance personalized learning (75%), improve student engagement (70%), and streamline administrative tasks (95%). Conversely, concerns regarding reduced teacher-student interaction (70%) and data privacy issues (80%) were prevalent. Despite these apprehensions, 75% expressed a positive intention to adopt AI in their educational roles, with 55% reporting actual usage, suggesting a willingness to embrace AI technologies.

The regression analysis demonstrated a significant positive relationship between attitudes, subjective norms, perceived behavioral control, and perceived benefits and drawbacks concerning the intention to adopt AI technologies. The model explained 98.1% of the variance in intentions, indicating that stakeholders' beliefs about the usefulness of AI, along with support from peers and supervisors, significantly influenced their willingness to integrate AI in education.

#### IMPLICATIONS OF FINDINGS:

The findings suggest a positive readiness for AI adoption among educational institutions in Gujarat, indicating a significant alignment with global trends. However, the expressed concerns about reduced teacher-student interaction and data privacy issues highlight critical areas that require attention. Educational decision-makers should address these concerns through targeted training and robust ethical guidelines to foster a conducive environment for AI integration.

#### CONCLUSION:

This research highlights the complex landscape of attitudes towards AI integration in educational organizations. The overwhelmingly positive perception of AI's potential benefits contrasts sharply with the concerns raised by stakeholders, indicating a critical need for educational institutions to address these apprehensions. As AI technologies continue to evolve, understanding the psychological factors influencing adoption will be essential for developing strategies that promote successful integration and address the barriers identified by stakeholders.

#### SUGGESTIONS:

Educational institutions should implement comprehensive training programs that equip faculty and administrators with the skills necessary to utilize AI technologies effectively. Providing ongoing support will help alleviate concerns about adapting to AI changes.

Institutions must actively address the concerns regarding the impact of AI on traditional teaching methods and the potential for reduced student-teacher interaction. This can involve transparent communication about how AI will complement existing pedagogical practices rather than replace them.

Efforts should be made to raise awareness about the positive impact of AI in education. Showcasing successful case studies can help build confidence among stakeholders regarding AI's usefulness and relevance.



Engaging faculty, students, and administrators in discussions about AI integration can help foster a sense of ownership and reduce resistance. Involving them in decision-making processes can lead to more positive attitudes towards adoption.

### **LIMITATIONS:**

This study's limitations include the reliance on convenience sampling, which may not fully represent the broader population. Future research could explore longitudinal changes in attitudes towards AI and investigate the effectiveness of AI implementations in various educational contexts. Additionally, studies could examine the specific training needs of educators to facilitate a smoother transition towards AI integration.

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